

## WP4 – Task3 Most Promising Markets

Solar Combi+ Project meeting
Gleisdorf 17<sup>th</sup> - 18<sup>th</sup> December 2009

Identification of most promising markets and promotion of standardised system configurations for the market entry of small scale combined solar heating & cooling applications EIE/07/158/SI2.466793 09/2007 – 02/2010



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## Task 3 – Most promising applications

The analysis of the virtual case studies will at the same time reveal the **most promising markets** for early market access These are in particular **climatic regions** and **applications**, where Solar Combi+ systems have particular high economical efficiency, due to

- High workload of each component, leading to low specific costs
- Favourable economic circumstances (high fuel/electricity cost, subsidy schemes, etc.)





# Task 3 – Most promising applications

GIS - Geographical Information System

→ Analysis and correlation of information with different

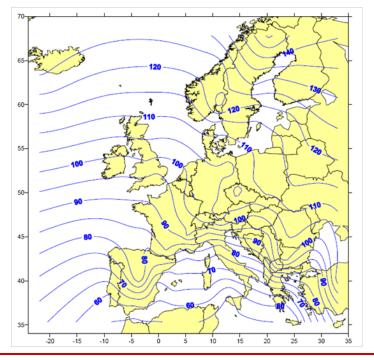
geographical distribution

- climatic information
- economic information on country or regional level

Other information to be included could be

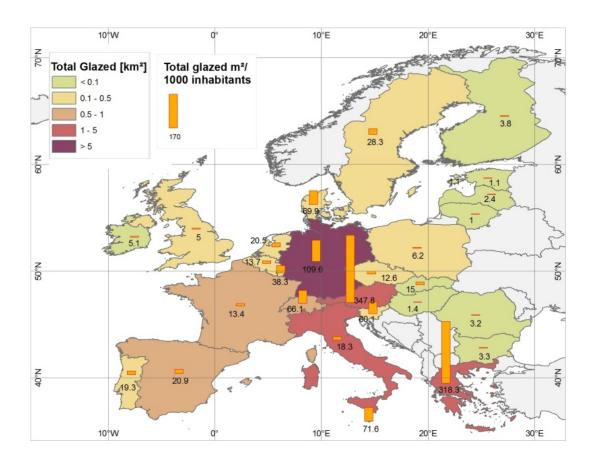
- solar thermal market figures
- chiller market figures

• ...



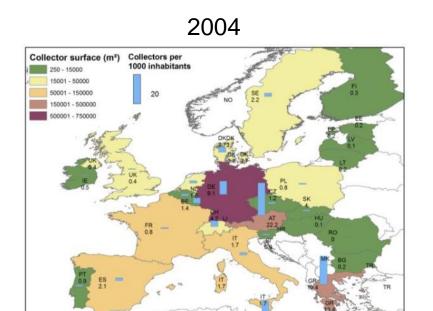


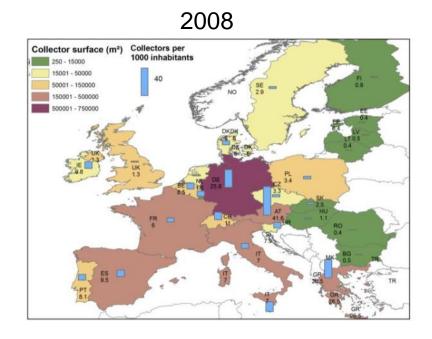












Slovenia, Portugal, and again France, Spain and Italy show surprising rises of their solar thermal markets: +789%, +760%, +646%, +382% and +260%. The three greatest markets (Germany, Austria and Greece) grow at slower rates, although still +34% is observed in Greece, +90% in Austria and +180% in Germany.



CDD-Tref = 26°C

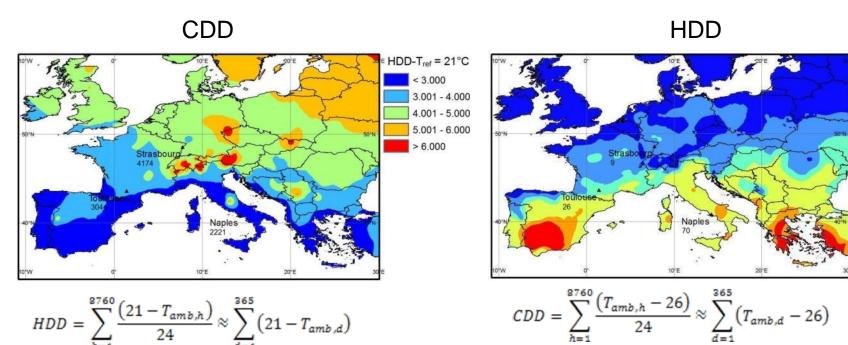
15.1 - 30

30,1 - 100

100,1 - 150 > 150



## **Most Promising Markets**



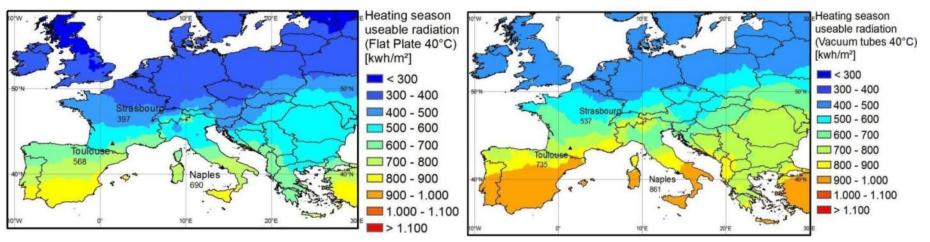
	HDD (21°C)	CDD (26°C)
Strasbourg	4174	9
Toulouse	3044	26
Naples	2221	70





#### Flat plate collectors

#### Evacuated tubes collectors



### Useful radiation @ 40°C working temperature

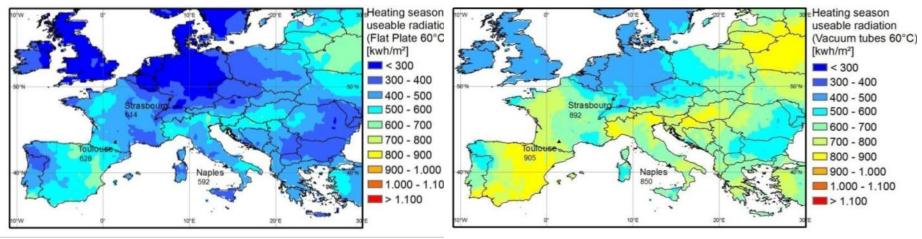
	FP-Heating	ET-Heating	Relation
	Season	Season	FP /ET
Strasbourg	397	537	73.92%
Toulouse	568	735	77.28%
Naples	690	861	80.13%





#### Flat plate collectors

### Evacuated tubes collectors



### Useful radiation @ 60°C working temperature heating season

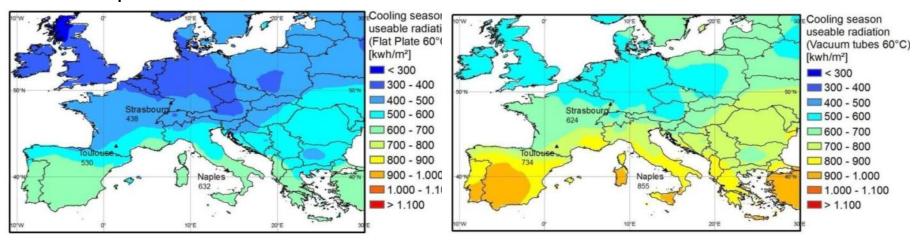
	FP-Cooling	ET-Cooling	FP-Heating	ET-Heating
	Season	Season	Season	Season
Strasbourg	438	624	302	490
Toulouse	530	734	445	678
Naples	632	855	552	8 02





#### Flat plate collectors

#### Evacuated tubes collectors



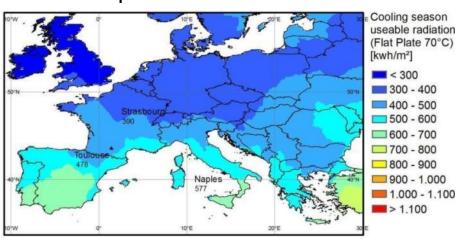
Useful radiation @ 60°C working temperature – cooling season

	Relation FP/ET	Relation FP/ET	
	Cooling Season	Heating season	
Strasbourg	70.20%	61.63%	
Toulouse	72.21%	65.63%	
Naples	73.91%	68.82%	

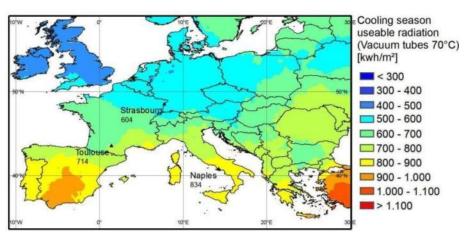




### Flat plate collectors



#### Evacuated tubes collectors



### Useful radiation @ 70°C working temperature – cooling season

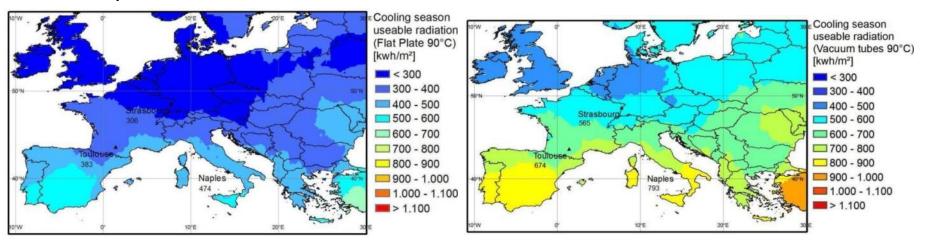
	FP-70°C	ET-70°C	Rela tion
			FP/ET 70°C
Strasbourg	390	604	64.57%
Toulouse	478	714	66.95%
Naples	577	834	69.18%





#### Flat plate collectors

#### Evacuated tubes collectors



### Useful radiation @ 90°C working temperature – cooling season

	FP-90°C	ET-90° C	Relation FP/ET 90°C
Strasbourg	306	565	54.16%
Toulouse	383	674	56.82%
Naples	474	793	59.77%





- Between 30 and 40% less useful radiation is assessed in Strasbourg than in Naples.
- Southern countries are obviously more suitable for cooling applications
  due to the significantly higher radiation, which is available, while passive
  cooling could be a more adequate solution to cover northern countries
  requirements. However, cooling needs might result much higher too in
  southern regions, both during the days and the nights.
- The extra saving obtained with evacuated tube collectors should always be compared with the extra initial system costs. The seasonal demands are also important, i.e. cooling demands can be proportionally lower than the winter ones and the energy increase due to more expensive collectors not very significant.
- No economic parameters were reported

